



ATTENTION EXHIBITORS

EMPTY CRATE STORAGE PROGRAM

FABTECH provides storage of empty crates at this trade show free of charge. This specifically covers taking away your empty crates to storage once you are set up & returning those crates to your booth when the show closes for move-out.

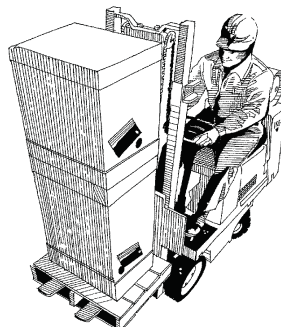
FORKLIFT SERVICE INFORMATION

FABTECH's empty crate storage program **does not** include the following services:

- UNLOADING OF AN EXHIBITOR'S TRUCK/VEHICLE
- MOVING OF THE EXHIBITOR'S EQUIPMENT TO THE BOOTH
- MOVING THE EXHIBITOR'S EQUIPMENT TO THE LOADING DOCK
- LOADING THE EXHIBITOR'S TRUCK/VEHICLE

If you require any of the additional services listed above, please place an order for **Material Handling** services prior to **May 16, 2018**.

Should you require these services, but not place an order prior to **May 16, 2018**, **GES** will provide the service at Show Management's direction and invoice you on-site.





**IN BOOTH FORKLIFT
(up to 5000 lbs.)
INSTALLATION AND DISMANTLING**

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905-283-0500 Fax: 905-283-0501 Toll Free: 1-877-437-4247
torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: **FABTECH Canada 2018**

EXHIBITOR INFORMATION

BOOTH #: _____

COMPANY NAME: _____

CONTACT NAME: _____

PHONE: _____

CREDIT CARD AUTHORIZATION

A "Credit Card Authorization" form **MUST** accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use.

Orders for GES products and/or services will **not** be accepted without receipt of a completed "Credit Card Authorization" form.

In-booth forklift service is available to exhibitors requiring assistance with positioning of exhibitor materials within your booth space.
Minimum charge of 1 hour per order. (Includes installation and dismantling).

NOTE: IF FREIGHT / MACHINE NEEDS "SPECIAL RIGGING REQUIREMENTS" IT MAY RESULT IN HEAVY LIFT SERVICES.
THIS SERVICE IS NOT PAID FOR BY SHOW MANAGEMENT

IN BOOTH INSTALLATION AND DISMANTLING			
Item #	Item #	DESCRIPTION	PER HOUR
IBIRFL	IBORFL	Straight Time Monday-Friday 8:00am - 4:00pm	\$248.00
IBIOTFL	IBOOTFL	Over Time Monday-Friday after 4:00pm. All day Saturday, Sunday & Holidays.	\$373.00

A 30% SURCHARGE WILL BE APPLIED TO ON-SITE ORDERS. ALL RATES INCLUDE FORKLIFT AND DRIVER (13% HST IS APPLICABLE)

PLEASE COMPLETE THE FOLLOWING:

SUPERVISOR NAME: _____ (EXHIBITOR MUST BE PRESENT TO SUPERVISE)

INSTALLATION TIME REQUIRED: _____

	Day	Date	Month	# of Hours	# of Forklifts
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DISMANTLING TIME REQUIRED: _____

	Day	Date	Month	# of Hours	# of Forklifts
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INSTALLATION Start: _____ AM PM Finish: _____ AM PM Est. Total Hours _____

DISMANTLING Start: _____ AM PM Finish: _____ AM PM Est. Total Hours _____

SERVICES OVER 1 HOUR MINIMUM WILL BE CHARGED IN 1/2 HOUR INCREMENTS PER FORKLIFT.

Terms & Conditions

- Exhibitor must check forklift/driver in and out at the GES Service Centre.
- We reserve the right to change labourers and/or rates as shifts change.
- All claims or discrepancies must be settled within one week of show closing.
- GES Limits of Liability apply.

EST. SUBTOTAL	
13% HST	
EST. TOTAL	
HST #104060264RT0001	

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



**MATERIAL HANDLING - HOURLY
(up to 5000 lbs.)**

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SHOW: **FABTECH Canada 2018**

EXHIBITOR INFORMATION

BOOTH #: _____

COMPANY NAME: _____

CONTACT NAME: _____

PHONE: _____

CREDIT CARD AUTHORIZATION

A "Credit Card Authorization" form **MUST** accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use.

Orders for GES products and/or services will **not** be accepted without receipt of a completed "Credit Card Authorization" form.

CREDIT CARD AUTHORIZATION (ABOVE) MUST BE COMPLETED AS METHOD OF PAYMENT FOR THIS SERVICE

MATERIAL HANDLING SERVICE WILL BE AVAILABLE TO ASSIST EXHIBITORS WITH IN AND OUT HANDLING OF EXHIBITOR MATERIALS AT A **MINIMUM CHARGE OF ONE HOUR** PER SHIPMENT **PER FORKLIFT DRIVER**. SERVICES OVER 1 HOUR WILL BE CHARGED IN 1/2 HOUR INCREMENTS. (INCLUDES MOVE-IN AND MOVE-OUT).

THIS SERVICE IS NOT PAID FOR BY SHOW MANAGEMENT

All Rates Include Forklift Driver

MATERIAL HANDLING HOURLY

Item #	Item #	DESCRIPTION	PER HOUR
MHIRF	MHORF	Straight Time Monday-Friday 8:00am - 4:00pm	\$248.00
MHIOTF	MHOOTF	Over Time Monday-Friday after 4:00pm. All day Saturday, Sunday & Holidays.	\$373.00

A 30% SURCHARGE WILL APPLY TO THE FOLLOWING:

- Shipments that are uncrated, stacked, pad-wrapped or contain loose pieces.
- Material Handling orders placed on-site.

PLEASE COMPLETE THE FOLLOWING:

Goods are scheduled for delivery to: Show Site Advance Warehouse

Date goods are scheduled to arrive: _____ Total Weight: _____ lbs. _____ kg.
Month/Day

Carrier Name: _____ Number of Pieces: _____

Terms & Conditions

- Collect shipments will not be accepted.
- GES is not responsible for concealed damage, damage to loose or inadequately packed shipments or loss of merchandise after delivery to booth.
- It is the exhibitor's responsibility to secure and maintain loss & damage insurance coverage for their exhibit properties.
- All claims or discrepancies must be settled at the GES Service Centre prior to show closing.
- GES Limits of Liability & Responsibility apply to this service.

SUBTOTAL	_____
13% HST	_____
TOTAL	_____
HST #104060264RT0001	

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



To all Exhibitors;

We are pleased to announce that GES in partnership with TRADE-MARK INDUSTRIAL INC. will be the exclusive supplier of Rigging and Machinery Installation Services to FABTECH Canada 2018. As the specialized material handlers for FABTECH Canada 2018 in Toronto, we have prepared the following package of information and order forms for our services. Please review and complete the enclosed information accurately as we want to ensure that your move in and out runs as smoothly and efficiently as possible.

All work done at the show is based on the hourly rates (rates included in kit) and all payments are due in advance of the show.

In order to avoid delays in processing of both incoming and outgoing equipment, it is imperative that your method of payment be in our files prior to the start of the show.

We look forward to working with you, and wish you all great success at FABTECH Canada 2018.

Yours truly,

GES

Trade-Mark Industrial Inc.



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HEAVY MACHINERY HANDLING SUGGESTIONS FOR A SMOOTH/COST EFFECTIVE SHOW

Please ensure that your staff and technicians responsible for loading or for preparing the booth at the show have been given a copy of this list. If you follow the basic rules provided, the experience should be a good one and your costs will be kept to a minimum.

- 1) Loading Please ensure your trucks are loaded friendly for removal.
IE: On at least 4 – 6” blocking, fork pockets turned to side of trailer bed.
*(Boom lifts take more time than forks)
- 2) Special Rigging Please ensure any special rigging that makes the installation of your equipment easier has been shipped with your equipment and that the technicians are aware.
(ie: Spreaders)
- 3) Skidding & Boxes Skidding and Boxes require additional work to remove.
Either leave skidding on equipment or reduce their use.
BOXES & SKIDDING MUST BE KEPT OUT OF THE AISLES.
- 4) Labelling Be sure all additional components that you will want stored away from your booth (ie: skids, containers, boxes etc.) are clearly labelled to avoid delays in finding them. Please label clearly with Large Print the company name and booth number.
- 5) Final Placement Take the time to be sure of the exact final location of your machinery, **BEFORE WE ARRIVE.** Relocating machinery is costly.
- 6) Authority Please instruct the person in charge during installation that they have your authority and that they will be signing for the work performed in that booth. Maintain all copies of TIME SHEETS so that you have a record for your company.
- 7) Planning Plan your work prior to our arrival to minimize the amount of wasted time due to decision making. This will also minimize the number of return visits.
- 8) Organize Organize your truckloads to match your booth expectations.
Good organization at home will be more cost effective than trying to organize at the show.
- 9) Credit Cards Be sure you have completed the credit card section of our Heavy Machinery Handling order form. This helps to eliminate any on-site delays relating to payment.
- 10) Payments All payments will be required on Credit Card or Certified Cheque prior to the reloading of any equipment.

Your cooperation on these matters is necessary, and for your own benefit.



HEAVY MACHINERY HANDLING ORDER FORM

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torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: FABTECH Canada 2018	
EXHIBITOR INFORMATION	CREDIT CARD AUTHORIZATION
BOOTH #: _____	<p>A "Credit Card Authorization" form MUST accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use.</p> <p>Orders for GES products and/or services will not be accepted without receipt of a completed "Credit Card Authorization" form.</p>
COMPANY NAME: _____	
CONTACT NAME: _____	
PHONE: _____	

CREDIT CARD AUTHORIZATION (ABOVE) MUST BE COMPLETED AS METHOD OF PAYMENT FOR THIS SERVICE

HEAVY MACHINERY HANDLING SERVICES:

STRAIGHT TIME

OVERTIME

The following services are available to Exhibitors based on a minimum 2 man crew, for a 1 hour minimum each.

Monday - Friday
8:00am - 4:00pm

Monday - Friday after 4:00 pm
Sat & Sun & Holidays

Rigger/Millwright	\$144.00 per hour	\$256.00 per hour
Forklift with Operator: (5,000lb - 15,000lb)	\$263.00 per hour	\$368.00 per hour
Forklift with Operator: (15,000lb - 30,000lb)	\$297.00 per hour	\$480.00 per hour
Forklift with Operator: (30,000lb - 40,000lb)	\$396.00 per hour	\$605.00 per hour
Forklift with Operator: (40,000lb - 80,000lb)	\$561.00 per hour	\$660.00 per hour

Additional Notes for Heavy Machinery Handling Orders:

- All work will be performed with a minimum of a two-man crew, consisting of a forklift operator and foreman rigger.

To maintain a "Safety First" environment, heavy lifts (requiring forklift capacity in excess of 35,000 pounds), complex lifts and any lift requiring more than one forklift, will require additional manpower for a safe operation. Additional manpower will be assigned at the discretion of GES.
- All Crews – One-hour minimum will apply.

SERVICES OVER 1 HOUR MINIMUM WILL BE CHARGED IN 1/2 HOUR INCREMENTS PER FORKLIFT.

Terms and Conditions

- Collect shipments will not be accepted.
- GES is not responsible for concealed damage, damage to loose or inadequately packed shipments or loss of merchandise after delivery to booth.
- It is the exhibitor's responsibility to secure and maintain loss & damage insurance coverage for their exhibit properties.
- All claims or discrepancies must be settled at the GES Service Centre prior to show closing.
- GES Limits of Liability & Responsibility apply to this service.

SUBTOTAL	
13% HST	
TOTAL	
	HST #104060264RT0001

I have read and understand the Terms & Conditions of my Agreement with GES CANADA.

Signature

Date



2018 FABTECH Canada: MOVE-IN HEAVY EQUIPMENT REGISTER
 (LIST ONLY INDIVIDUAL PIECES OF EQUIPMENT WEIGHING OVER 5,000 LBS.)



Deadline to submit form: May 16, 2018

Machine Type	Weight	Height	Base		Crated		Skidded		Pre-Rigged	Special Instructions	Date/Time In (for office use only)
			Length (ft)	Width (ft)	Yes	No	Yes	No			
Company											
Address											
Postal/Zip Code:											
Booth Number (s):											
Booth Carpet Provided By (Please check one of the following): <input type="checkbox"/> GES <input type="checkbox"/> Independent company provided by exhibitor											
Contact:											
E-Mail:											
Phone:											
Fax:											

PLEASE FAX COMPLETED FORM TO:

FAX NUMBER: 905-283-0501

MOVE-IN TIME WILL BE ALLOTTED ONLY WHEN COMPLETED FORM IS RECEIVED AT GES OFFICE.
 RETAIN A COPY OF COMPLETED FORMS FOR YOUR RECORDS.



Exhibit Layout Grid

IMPORTANT:

This form is mandatory for ALL BOOTHS 200SQ.FT. & LARGER and ALL BOOTHS WITH HEAVY MACHINERY.

To help you plan your exhibit, lay out your exhibit to scale on the following page. Below is an example showing what should be included on the grid. A copy of your layout should be sent to GES and your EAC, if applicable. Also notify GES of any special requirements that will need pre-show attention. Be sure to include your booth number on the grid and outline the perimeter of your exhibit in a heavy black line.

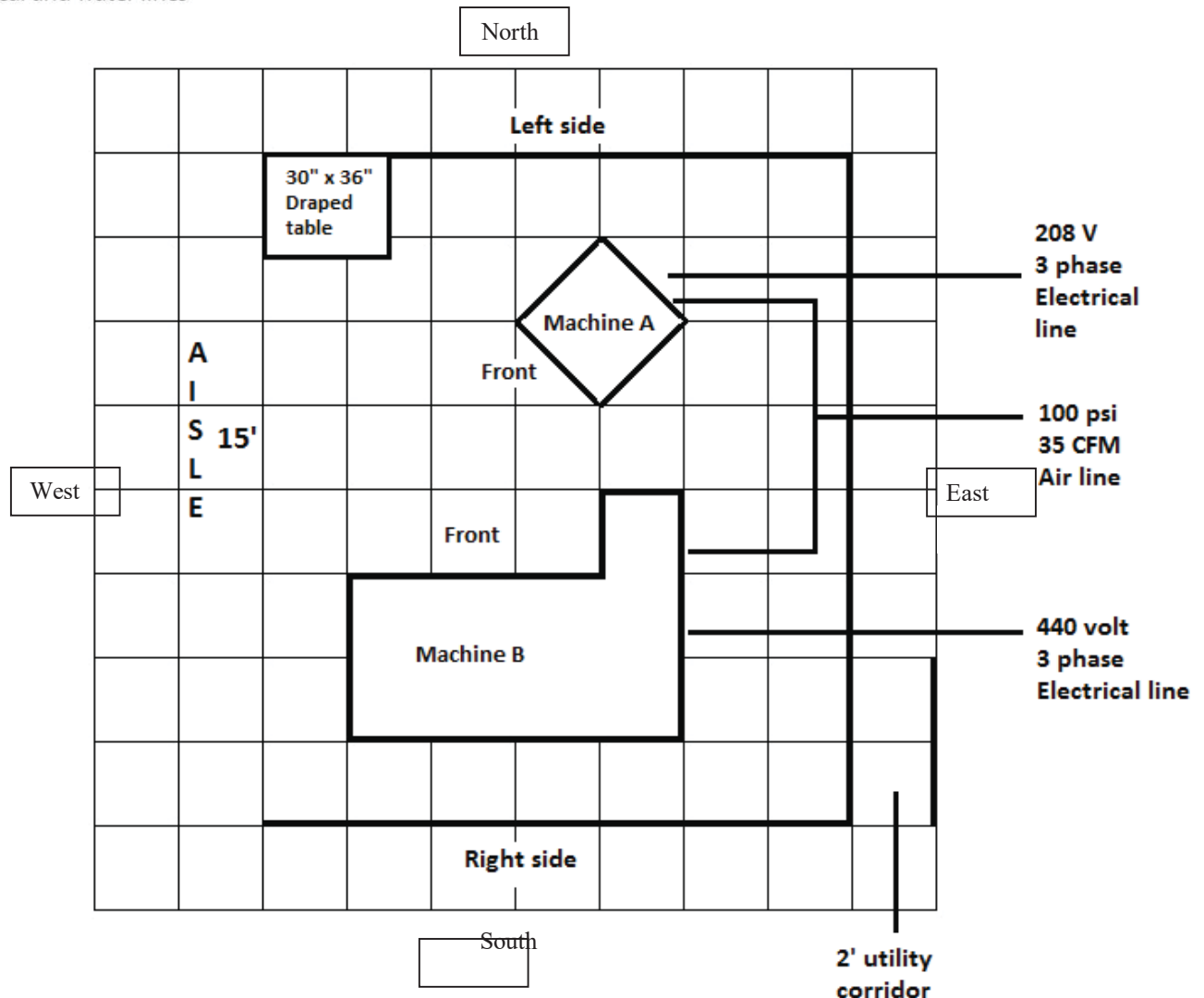
Please email your grid to torontoexhibitorservices@ges.com.

Company _____ Booth # _____

Person responsible _____ Scale: 1 square = _____

These items should be considered when planning your exhibit:

- 1. Machinery positions and viewing areas for demonstrations
- 2. Office or desk area and telephone location
- 3. Air, electrical and water lines
- 4. Walk thru traffic flow
- 5. Type of floor covering (if any)





LIMITS OF LIABILITY & RESPONSIBILITY

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1. GES CANADA Exposition Services herein known as GES and its subcontractors shall not be responsible for damage to uncrated materials; materials improperly packed, glass breakage or concealed damage.

2. Relative to inbound shipments, there may be a lapse of time between the delivery of shipment(s) to the booth by GES or its subcontractors and the arrival of the Exhibitor's representative at the booth. Similarly, relative to outgoing shipment(s), it is possible that there will be a lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier. It is understood that during such times the shipment(s) will be left in the booth unattended.

Therefore, it is agreed that GES and its subcontractors are not responsible for the loss or disappearance of Exhibitor's materials after the same have been delivered to Exhibitor's booth, nor are GES and its subcontractors responsible for Exhibitor's materials before they are picked up from the Exhibitor's booth for loading after the show. Consequently, all bills of lading covering outgoing shipment(s) submitted to GES or its subcontractors by Exhibitor will be checked at the time of pick-up from the booth and corrected where discrepancies exist.

3. GES and its subcontractors shall not be held liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance notice has been given to GES in time to obtain the proper equipment.

4. GES and its subcontractors shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppages of any kind.

5. GES and its subcontractors shall not be responsible for ordinary wear and tear in handling of equipment, nor for loss or damage due to fire, theft, windstorm, water, vandalism, acts of God, mysterious disappearance or other causes beyond their control.

6. It is understood that GES and its subcontractors are not insurers. Insurance, if any, shall be obtained by the Exhibitor. Amounts payable to GES hereunder are based on the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor's property. It is further understood and agreed that GES and its subcontractors do not provide for full liability should loss or damage occur. It is agreed that if GES or its subcontractors should be found liable for loss or damage to Exhibitor's equipment, the liability shall be limited to the specific article that was physically lost or damaged. Such liability shall be limited to a sum equal to \$0.30 per pound per article, with a maximum liability of \$50.00 per item or \$1,000.00 per shipment, whichever is less, as agreed upon damages and exclusive remedy. Provisions of this paragraph shall apply if loss or damage, regardless of cause or origin, results directly or indirectly to property through performance services to

Exhibitor's or from negligence, active or otherwise, by GES, its subcontractors or their employees.

7. GES and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to Exhibitor's materials which may make it impossible or impracticable to exhibit same.

8. Claims for loss or damage must be submitted to GES by the close of the show. No suit or action shall be brought against GES or its subcontractors more than one year after the cause of action.

9. The Exhibitor agrees, in connection with the receipt, handling, temporary storage and reloading of its materials, that GES and its subcontractors will provide these services as Exhibitor's agent and not as bailee or shipper. If any employee of GES or its subcontractors shall sign a delivery receipt, bill of lading or other document, we agree that GES or its subcontractor will do so as the Exhibitor's agent, and the Exhibitor accepts the responsibility thereof.

10. GES and its subcontractors shall not be liable for shipments received without receipts, freight bills or specified unit counts on receipts or freight bills, such as a courier or van lines. Such shipments will be delivered to booth without guarantee of piece count or condition.

11. Empty container labels will be available at the GES Service Centre. Affixing the labels is the sole responsibility of the Exhibitor or its representative. It is understood that these labels are used for EMPTY STORAGE ONLY, and GES and its subcontractors assume no responsibility for loss or damage to contents while containers are in storage or for mislabelled containers.

12. In order to expedite removal of materials from the show site, GES shall have the authority to change designated carriers, if such carriers do not pick up on time. Where no disposition is made by the Exhibitor, materials will be taken to a warehouse to await Exhibitor's shipping instructions, and the Exhibitor agrees to be responsible for payment of charges relating to such handling at the warehouse. GES assumes no liability as a result of such re-routing or handling.

13. The Exhibitor agrees, in the event of a dispute with GES or its subcontractors relative to any loss or damage to any of your materials or equipment, that the Exhibitor will not withhold payment in any amount due to GES for material handling services or any other services provided by GES or its subcontractors as an offset against the amount of the alleged loss or damage. Instead, the Exhibitor agrees to pay GES prior to the close of the show for all such charges and further agrees that any claim the Exhibitor may have against GES or its subcontractors shall be pursued independently by the Exhibitor as a completely separate transaction to be resolved on its own merits.

The consignment or delivery of a shipment to GES or its subcontractors by an Exhibitor or by any shipper on behalf of the Exhibitor shall be construed as an acceptance by such Exhibitor (and/or other shipper) of the terms and conditions set forth in Sections 1 through 13 above.

Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that Exhibitors arrange all risk coverage. This can usually be done by riders to existing policies. Contact your insurance representative. Be sure your liability insurance is in effect during transit and return of your materials, during storage and at show site.