



Canada Sales Congress 2019

May 22, 2019

Beanfield Centre

GES is pleased to have been selected as the official service partner by the Show Organizer to design and produce your show. Our goal is to ensure that your show participation is a success.

GES is involved in many areas relative to the show and if at any time during the planning process you are unsure where to turn, just ask us, we are at your service.

Please ensure that you review this “exhibitor kit” carefully as it contains information on **Discount Pricing dates** and **order forms** for each of the many services being provided by **GES**.

For your convenience, **GES** is proud to offer the following services:

- ✓ **EXPRESSO Online Ordering**
- ✓ **Rental Exhibits**
- ✓ **Graphics & Design**
- ✓ **Furnishings**
- ✓ **Carpet & Underpad**
- ✓ **Accessories & Product Display**
- ✓ **Plants & Flowers**
- ✓ **Labour Services for Install & Dismantle**
- ✓ **Material Handling**

SAVE up to 25% by ordering on or before the **Discount Date** of **May 1, 2019** as indicated on the enclosed order forms. GES accepts Visa, MasterCard, American Express, WireTransfers/EFTs, Cheques and Cash as methods of payment. All exhibitors are responsible for payment of H.S.T when exhibiting in Ontario.

If you require assistance or additional information, please contact our **Exhibitor Services Department** at **905.283.0500** or **torontoexhibitorservices@ges.com**.



Show Information

Canada Sales Congress 2019

Beanfield Centre

22-May-19

Venue Shipping Address

Venue

Beanfield Centre
105 Princes' Boulevard
Toronto, Ontario, Canada
M6K 3C3

* See shipping label in the exhibitor manual. Note receiving dates below.

Official Services Contractor

Global Experience Specialists, Inc. (GES)	Phone	905-283-0500
5675 McLaughlin Road	Fax	905-283-0501
Mississauga, Ontario, Canada	Web Site	www.ges.com/ca
L5R 3K5	E-Mail	torontoexhibitorservices@ges.com

Show Information

Booth Size	10' x 10'
Backwall Drape	Black
Sidewall Drape	Black
Aisle Carpet Colour	Facility carpeted
Booth Packages Includes	

Important Dates - Prior to Show

Advance Price Deadline Date	Wed. May 1st. 2019
Direct Shipments may arrive at Exhibit Site	Tues. May 21, 2019 1pm. - 8pm.
Last day for Direct Shipments to arrive at Exhibit Site	Tues. May 21, 2019 1pm. - 8pm.

Important Dates - At the Show

Move In	Tues. May 21, 2019 1 pm. - 8 pm.
Show Hours	Wed. May 22, 2019 7am. - 6 pm.
Move Out	Wed. May 22, 2019 6pm. - 11 pm.

GES On-Site Service Centre

GES will operate a GES Service Desk to help take care of your on-site requirements such as Furniture and Material Handling.
The Service Desk will be open during the following times:

ESE will work from office.



CREDIT CARD AUTHORIZATION

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247
torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: **Canada Sales Congress 2019**

EXHIBITOR INFORMATION

BOOTH #: _____ Contact Name: _____
Company: _____
Address: _____
City: _____ Prov/State: _____
Code/Zip: _____ Country: _____
Phone: _____ Fax: _____
Email: _____

PLEASE COMPLETE THE FOLLOWING

☐ MASTERCARD ☐ VISA ☐ AMERICAN EXPRESS

CARD #:

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

EXPIRY:

--	--	--	--	--	--	--	--	--	--

Cardholder's
Name (Print): _____

Cardholders's
Signature: _____

Cardholder's
Billing Address: ☐ Same as above? If not, please complete below.

Address: _____

City: _____ Prov/State: _____

Code/Zip: _____ Country: _____

Phone: _____ Fax: _____

Email: _____

*This authorization allows GES Canada to charge any fees
outstanding after show closing to this credit card
(including funds owed due to a cheque returned NSF).*

IMPORTANT - READ CAREFULLY

This **"Credit Card Authorization"** form **MUST** be completed in full & returned to GES along with your order forms.

Orders for GES products and/or services will **NOT** be accepted without the receipt of a completed **"Credit Card Authorization"** form.

To ensure we have received your complete order, please check off those forms which you are sending to us.

- ☐ Third Party Billing
- ☐ Furnishings
- ☐ Carpet & Underpadding
- ☐ Specialty Furnishings
- ☐ GEM Exhibits & Accessories
- ☐ Signs & Graphics
- ☐ Plants & Floral
- ☐ Installation & Dismantling Labour
- ☐ In-Booth Forklift
- ☐ Material Handling
- ☐ GES Logistics / Shipping
- ☐ GES Customs

****NOTE****

Not all forms/services are available for all events.

CHEQUES ARE TO BE MADE PAYABLE TO *GES CANADA*.
Cheques will not be accepted without this "Credit Card Authorization".

**ORDERS WILL NOT BE PROCESSED WITHOUT THE RECEIPT OF A
COMPLETED "CREDIT CARD AUTHORIZATION"**



THIRD PARTY BILLING

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247
torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: **Canada Sales Congress 2019**

EXHIBITOR INFORMATION

BOOTH #: _____

COMPANY _____

STREET _____

CITY _____ PROV/STATE _____ CODE _____

E-MAIL _____

PHONE _____

CONTACT NAME _____

You may arrange for an exhibit house or other agent to handle your display & be charged for services. GES will agree to this arrangement if the exhibit house or agent makes satisfactory payment arrangements with us. Both firms must complete this form and return to GES by the Discount Price Deadline Date. It is understood and agreed that the exhibitor is ultimately responsible for payment of charges. If your named third party has not paid the invoice before the last day of the show, any outstanding balance will be charged to the exhibitor's credit card.

Exhibiting Company

Name of Exhibiting Company

Phone #

Address

City

Prov/State

Code/Zip

Authorized Name (print)

Authorized Signature

CREDIT CARD AUTHORIZATION

☐ MASTERCARD ☐ VISA ☐ AMERICAN EXPRESS

EXPIRY DATE: _____

☐ CORPORATE ☐ PERSONAL

CARD # _____

Cardholder's Name (print)

Cardholder's Signature

Third Party / EAC

Name of Exhibiting Company

Phone #

Address

City

Code/Zip

Authorized Name (print)

Authorized Signature

CREDIT CARD AUTHORIZATION

☐ MASTERCARD ☐ VISA ☐ AMERICAN EXPRESS

EXPIRY DATE: _____

☐ CORPORATE ☐ PERSONAL

CARD # _____

Cardholder's Name (print)

Cardholder's Signature

ALL GES SERVICES ARE TO BE CHARGED TO THE THIRD PARTY EXCEPT FOR THE FOLLOWING:



PAYMENT POLICY INFORMATION SHEET

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247
torontoexhibitorservices@ges.com www.ges.com/ca

DISCOUNT PRICING:

To qualify for **Discount Pricing**, orders must be received **with payment in full on or before the deadline date.** After the Deadline Date, orders will be charged the **Standard Prices**. Orders without payment cannot be processed until payment is received and could be charged the **Standard Price**.

METHOD OF PAYMENT:

GES accepts American Express, MasterCard, Visa, Debit Card, Cheques, Bank Wire and Electronic Funds Transfers (EFT).

Exhibitors will be charged a \$25.00 fee for returned NSF cheques.

BANK WIRE AND ELECTRONIC FUNDS TRANSFER INFORMATION:

To properly credit your account, please complete the **BANK WIRE / EFT FORM** included with the GES order forms.

NOTE: *There is a minimum \$20.00 Service Charge (North America) \$40.00 (International) applicable on all Wire and EFTs. Any additional Wire Transfer and EFT fees are the exhibitors responsibility and may vary depending on the processing bank.* Please ensure the transfer is made a minimum of 10 days prior to the show.

PAYMENT SCHEDULE:

Payment for all services must be pre-paid in full. **GES** will not provide Material Handling, In-Booth Forklifts, or Installation and Dismantle Labour Services without your company's

CREDIT CARD AUTHORIZATION FORM

THIRD PARTY BILLING:

Exhibitors may arrange for an Exhibitor Appointed Contractor (EAC) or Third Party to manage your exhibit and order services on your behalf. **GES** will agree to this arrangement provided that the EAC/Third Party makes satisfactory payment arrangements with us. In the event the authorized EAC/Third Party does not pay for GES services as agreed upon, the exhibitor is ultimately responsible for all charges incurred on its behalf. See **THIRD PARTY BILLING REQUEST FORM**.

ADJUSTMENTS AND CANCELLATIONS:

Adjustments to your invoice **will not be made after the close of the show**. Some items, services and labour are subject to cancellation fees. Refer to each order form for details.

ALL EXHIBITORS MUST PAY 13% HST ON ALL ORDERS.



ELECTRONIC FUNDS/WIRE TRANSFER FORM

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Phone: 905.283.0500 Email: ar@ges.com

Please complete and return this form to : Jolanta Baloniak, Accounts Receivable
GES Canada Limited
Email: ar@ges.com

Your Company Name: _____
Contact Name: _____
Contact Number: _____
Booth Number: _____ Event Name: _____ Canada Sales Congress 2019

GES BANK INFORMATION

PLEASE INCLUDE ALL OF THE FOLLOWING INFORMATION TO ENSURE YOUR FUNDS REACH OUR BANK

Beneficiary's Name: GES Canada Limited
Bank Name: Bank of Montreal
Address: 350 - 7th Avenue SW
Calgary, AB
T2P 3N9

IF YOU ARE SENDING
CANADIAN DOLLARS (\$CDN)



EFT/Direct Deposit

Institution code #: 001
Transit #: 00109
Account #: 1967-990

IF YOU ARE SENDING
AMERICAN DOLLARS (\$US)



Institution code #: 001
Transit #: 00109
Account #: 4773-410

Wire Transfers

Account #: 1967-990
Beneficiary's Bank: //CC000100109
Swift Code: BOFMCAM2

Account #: 4773-410
Beneficiary's Bank: //CC000100109
Intermediary bank: Wells Fargo Bank (FKA Wachovia)
Swift Code: PNBUS3NNYC

Routing / BIC / NCC / BSC or ABA Number: 026005092

Invoice Amount: _____

Date of Transfer: _____

*Minimum Bank Charge: \$20.00 (North American) \$40.00 (International)

Total: _____

Please Note: Please ensure transfer is made by the deadline date on your Order Form or Quotation.
Additional charges will be incurred for late payments, and services may be delayed.
*Minimum Bank Charges as shown above, reflect GES's bank charges only.
Any additional wire transfer and EFT fees are the exhibitor's responsibility.



GES SHOW SPECIALS

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247
torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: Canada Sales Congress 2019	DISCOUNT PRICE DEADLINE DATE: May 1, 2019
EXHIBITOR INFORMATION	CREDIT CARD AUTHORIZATION
BOOTH #: _____	A "Credit Card Authorization" form MUST accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use.
COMPANY NAME: _____	Orders for GES products and/or services will not be accepted without receipt of a completed "Credit Card Authorization" form.
CONTACT NAME: _____	
PHONE: _____	

GES SHOW SPECIAL INCLUDES:

• Header Sign(s) - 12"x77.5" • Infill Panels • Carpet • Installed & Dismantled • No Labour Costs • No Material Handling Costs



(No substitutions please. If you require additional furniture, please refer to the GES order forms enclosed in the manual).

QTY	Item #	Description	Discount Price	Standard Price	Total Price
	SS001	Package A - 10' x 10'	\$1,095.00	\$1,460.00	
	SS002	Package B - 10' x 20'	\$1,643.00	\$2,191.00	
PLEASE SELECT YOUR CHOICE OF INFILL PANEL AND CARPET COLOUR:					
Infill Panel Colour: <input type="checkbox"/> Black <input type="checkbox"/> Grey <input type="checkbox"/> White Carpet Colour: <input type="checkbox"/> Black <input type="checkbox"/> Grey					

(All panel & carpet colours subject to availability.)

Package A Identification Sign to Read: _____

Package B Identification Sign to Read: Left: _____ Right: _____

Custom Header to be added ☐ Custom Header Signs/Logos will be charged \$100.00 extra per sign

You can upload your file(s) to: <https://file.ges.com/>

Enter tupload@ges.com in the "Recipient Email Address" field.

IMPORTANT: Please enter your company name, event name, event location, booth number, and any other specifics associated with your graphic file under "Comments:"

Terms & Conditions

- Does not include lighting or electrical service.
- No refunds/exchanges once show move-in begins.
- All claims or discrepancies must be settled prior to show closing.
- All orders received after the Discount Price Date will be processed at the Standard Price.
- GES is not responsible for exhibit materials left in GES Rental Exhibits or counter storage units.
- Changes to the structure design or graphics will result in additional fees.

SUBTOTAL	
13% HST	
TOTAL	
HST #104060264RT0001	

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



10' x 10' Exhibit Rentals

STANDARD



ITEM #GER001

Model 1

ENHANCED



ITEM #GER002

Model 2

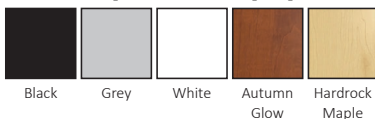


ITEM #GER003

Model 3



Choice of coloured infill panels



Choice of carpet colour



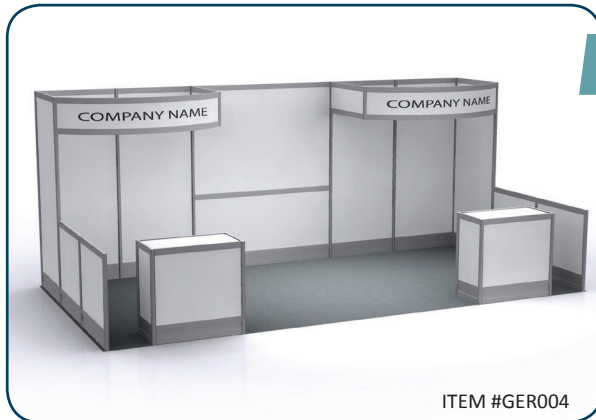
To upgrade with graphics, contact our Exhibitor Services team:

1.877.437.4247 (Toll-Free)
torontoexhibitorservices@ges.com



10' x 20' Exhibit Rentals

STANDARD



Model 4

ENHANCED



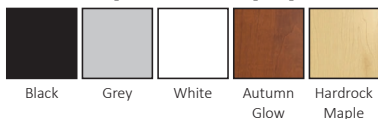
Model 5



Model 6



Choice of coloured infill panels



Choice of carpet colour



To upgrade with graphics, contact our Exhibitor Services team:

1.877.437.4247 (Toll-Free)
torontoexhibitorservices@ges.com



RENTAL EXHIBITS

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SHOW: Canada Sales Congress 2019		DISCOUNT PRICE DEADLINE DATE: May 1, 2019																						
EXHIBITOR INFORMATION		CREDIT CARD AUTHORIZATION																						
BOOTH #: _____		A "Credit Card Authorization" form MUST accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use. Orders for GES products and/or services will not be accepted without receipt of a completed "Credit Card Authorization" form.																						
COMPANY NAME: _____																								
CONTACT NAME: _____																								
PHONE: _____																								
ALL ORDERS MUST BE PREPAID IN FULL (ORDERS CAN NOT BE PROCESSED UNTIL PAYMENT IS RECEIVED)																								
<table border="1"><thead><tr><th>Model</th><th>Discount Price</th><th>Standard Price</th></tr></thead><tbody><tr><td>Model #1</td><td>\$2,122.00</td><td>\$2,829.00</td></tr><tr><td>Model #2</td><td>\$2,405.00</td><td>\$3,207.00</td></tr><tr><td>Model #3</td><td>\$2,589.00</td><td>\$3,452.00</td></tr><tr><td>Model #4</td><td>\$3,377.00</td><td>\$4,503.00</td></tr><tr><td>Model #5</td><td>\$3,689.00</td><td>\$4,919.00</td></tr><tr><td>Model #6</td><td>\$3,656.00</td><td>\$4,874.00</td></tr></tbody></table>		Model	Discount Price	Standard Price	Model #1	\$2,122.00	\$2,829.00	Model #2	\$2,405.00	\$3,207.00	Model #3	\$2,589.00	\$3,452.00	Model #4	\$3,377.00	\$4,503.00	Model #5	\$3,689.00	\$4,919.00	Model #6	\$3,656.00	\$4,874.00	<div>WOW YOUR AUDIENCE GES Rental Exhibits can be customized to meet your branding & display goals. Design a unique space. Add colour & increase visibility. Boldly market your products & services. Contact our <i>Exhibitor Services Department</i> today to add custom graphics to your Rental Exhibit. GO AHEAD, GET NOTICED. 905.283.0500 torontoexhibitorservices@ges.com</div>	
Model	Discount Price	Standard Price																						
Model #1	\$2,122.00	\$2,829.00																						
Model #2	\$2,405.00	\$3,207.00																						
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Model #6	\$3,656.00	\$4,874.00																						
Rental Exhibits Include: Installation & Dismantling, Solid-Coloured Infill Panels, Carpet, Booth ID Sign (black font on white background) Rental Exhibits do <u>NOT</u> include: Cleaning, Light Fixtures or Electrical Outlets																								
PLEASE INDICATE YOUR CHOICE OF INFILL PANEL & CARPET COLOUR BELOW: (All panel & carpet colours subject to availability)																								
Infill Panel Colour: <input type="checkbox"/> Black <input type="checkbox"/> Grey <input type="checkbox"/> White <input type="checkbox"/> Autumn Glow <input type="checkbox"/> Hardrock Maple Carpet Colour: <input type="checkbox"/> Black <input type="checkbox"/> Blue <input type="checkbox"/> Grey <input type="checkbox"/> Red																								
Models 1, 2, 5: Booth ID Sign to Read: _____																								
Model 4: Booth ID Signs to Read: Left: _____ Right: _____																								
Indicate Date & Time for Arrival: _____																								
You can upload your file(s) to: https://file.ges.com/ Enter toupload@ges.com in the "Recipient Email Address" field. IMPORTANT: Please enter your company name, event name, event location, booth number, and any other specifics associated with your graphic file under "Comments:"																								

Terms & Conditions

- Payment may be made by cheque up to two weeks prior to the 1st day of move in.
- All orders received after the Discount Price Date will be processed at the Standard Price.
- Exhibitor is responsible for all items for the duration of the show.
- Charges are for rental of equipment only. All items remain the property of GES.
- No refunds/exchanges once show move-in begins. All claims or discrepancies must be settled prior to show closing.
- GES is not responsible for exhibit materials left in GES Rental Exhibits or counter storage units.
- Changes to the structure design or graphics will result in additional fees.

MODEL #	
SUBTOTAL	
13% HST	
TOTAL	

HST #104060264RT0001

I have read and understand the Terms & Conditions of my Agreement with GES.

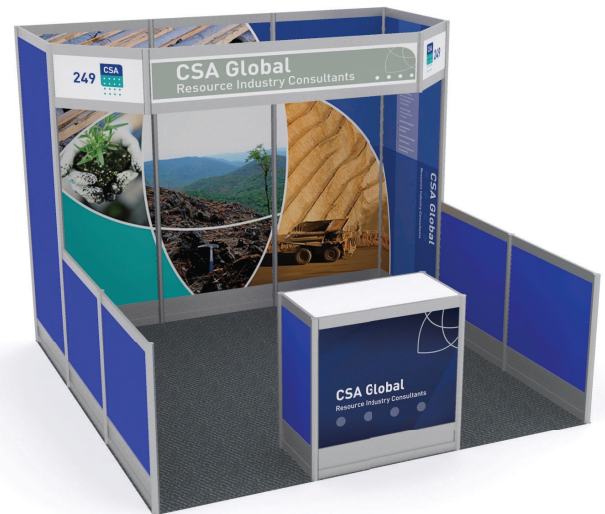
Signature

Date



Graphic Design & Production

GES is your one stop exhibit solution partner. Take advantage of our Creative Services Department to enhance your presence on the show floor. Upgrade a show special, or design from scratch. Our team of in-house Designers & Production Technicians, can help you realize your vision quickly and affordably.



- Backlit signs
- Banners & hanging signs
- Floor/carpet decals
- Backwall murals
- Easel & freestanding signs
- Posters
- Custom cut signs & decals
- Branding graphics

Please contact our Exhibitor Services team:
905.283.0500 or email: torontoexhibitorservices@ges.com



GRAPHICS AND DESIGN

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torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: Canada Sales Congress 2019	DISCOUNT PRICE DEADLINE DATE: May 1, 2019
EXHIBITOR INFORMATION	CREDIT CARD AUTHORIZATION
BOOTH #: _____	A "Credit Card Authorization" form MUST accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use.
COMPANY NAME: _____	Orders for GES products and/or services will not be accepted without receipt of a completed "Credit Card Authorization" form.
CONTACT NAME: _____	
PHONE: _____	

ALL ORDERS MUST BE PREPAID IN FULL (ORDERS CAN NOT BE PROCESSED UNTIL PAYMENT IS RECEIVED)

STANDARD SIGN PRICE LIST

QTY	Item #	Description	Discount Price	Standard Price	Total
	SIG027	8"W x 11"H vertical sign with easel	\$15.00	\$20.00	
	S488	48"W x 8"H booth ID sign	\$87.75	\$117.00	
	S2228	22"W x 28"H vertical sign	\$118.50	\$158.00	
	S2844	28"W x 44"H vertical sign	\$152.50	\$203.50	
	S3896	38"W x 96"H vertical sign with stand	\$545.50	\$727.50	

* All prices include delivery to show site.

CUSTOM GRAPHICS

PLEASE UPLOAD ARTWORK HERE

We offer complete graphics services from Design to Print!

We can create custom graphics almost any size to fit any of your needs, including:

- Pressure sensitive vinyl (PSV) Booth wraps (the same as vehicle wraps)
- Vinyl or mesh banners for use in your booth
- Backlit graphics for lightboxes and display cases
- Custom fit / contour cut graphics for eye-catching effect
- Printing on specialized / unique material
- Double Sided applications
- Carpet / Floor Decals

You can upload your file(s) to: <https://file.ges.com/>

Enter **toupload@ges.com** in the "Recipient Email Address" field.

IMPORTANT NOTE: Please enter your company name, event name, event location, booth number, and any other specifics associated with your graphic file under "Comments".

SIGN INFO

*If you do not have a print file to submit, but need copy to be set / basic layout, please write the text and description for your sign order below or attach separate page.

For more information or quote, please email us at: torontoexhibitorservices@ges.com

ALL SIGNS MUST BE PICKED UP FROM OUR ON-SITE EXHIBITOR SERVICES DESK.

Terms & Conditions

- All orders received after the Discount Price Date will be processed at the Standard Price.
- There are no refunds/exchanges on signs.
- All claims or discrepancies must be settled at the GES Service Centre prior to show closing.

SUBTOTAL	
13% HST	
TOTAL	
HST #104060264RT0001	

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



FURNISHINGS

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COMPANY NAME: _____	
CONTACT NAME: _____	
PHONE: _____	

ALL ORDERS MUST BE PREPAID IN FULL (ORDERS CAN NOT BE PROCESSED UNTIL PAYMENT IS RECEIVED)

QTY	ITEM #	DESCRIPTION	DISCOUNT PRICE	STANDARD PRICE	Total
	300050	Plastic Contour Chair	\$59.25	\$79.00	
	FGFSC	Grey Fabric Side Chair	\$102.50	\$136.50	
	FGFAC	Grey Fabric Arm Chair	\$113.50	\$151.50	
	FGFCS	Grey Fabric Counter Stool	\$126.50	\$168.50	
	FGFLC	Grey Lounge Chair	\$104.50	\$139.50	
	FSC	Steno Chair	\$108.00	\$144.00	
	FPEDT	Starbase Table - 30" Round x 30" High	\$113.00	\$150.50	
	FCOFT	Starbase Table - 30" Round x 18" High (Coffee Table)	\$86.25	\$115.00	
	FCT	Coat Tree	\$39.50	\$52.50	
	FCSH	22" x 28" Chrome Sign Holder (Sign Extra)	\$99.00	\$132.00	
	FESL	Easel	\$51.25	\$68.25	
	FSBD	Gold Ballot Drum	\$116.50	\$155.00	
	GPLP	Plexi Pocket (wall mountable only)	\$45.50	\$60.75	
	FCSU	White Counter Storage Unit 41" H	\$283.50	\$378.00	
	FBH	Bag Holder 41"H	\$78.75	\$105.00	
	FCS	1 Pair of Stanchions	\$170.50	\$227.50	
	FWB	Plastic Wastebasket	\$21.00	\$28.00	

Terms & Conditions

- All orders received after the Discount Price Date will be processed at the Standard Price.
- Exhibitor is responsible for all items for the duration of the show.
- If a colour is not chosen, GES will choose a colour for you.
- Charges are for rental of equipment only. All items remain the property of GES.
- GES is not responsible for exhibit materials left in GES rental exhibits or counter storage units.
- All claims or discrepancies must be settled at the GES Service Centre prior to show closing.
- No refunds/exchanges on cancelled skirted tables or custom booth draping once delivered.
- 50% refund on furnishings cancelled prior to show opening.

SUBTOTAL	
13% HST	
TOTAL	

HST #104060264RT0001

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



FURNISHINGS

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COMPANY NAME: _____	
CONTACT NAME: _____	
PHONE: _____	

ALL ORDERS MUST BE PREPAID IN FULL (ORDERS CAN NOT BE PROCESSED UNTIL PAYMENT IS RECEIVED)

QTY	ITEM #	DESCRIPTION	Discount Price	Standard Price	Total
SKIRTED TABLE 30" HIGH Colour Selection: <input type="checkbox"/> BLACK <input type="checkbox"/> BLUE <input type="checkbox"/> BURGUNDY <input type="checkbox"/> GREEN <input type="checkbox"/> RED <input type="checkbox"/> SILVER <input type="checkbox"/> WHITE					
	DT4	4 Ft. Long x 2 Ft. Wide	\$106.50	\$142.00	
	DT6	6 Ft. Long x 2 Ft. Wide	\$126.00	\$168.00	
	DT8	8 Ft. Long x 2 Ft. Wide	\$159.00	\$212.00	
	DTS4S	Skirted Fourth Side Additional Charge	\$47.75	\$63.75	
SKIRTED COUNTER 42" HIGH Colour Selection: <input type="checkbox"/> BLACK <input type="checkbox"/> BLUE <input type="checkbox"/> SILVER <input type="checkbox"/> WHITE					
	RD4	4 Ft. Long x 2 Ft. Wide	\$159.00	\$212.00	
	RD6	6 Ft. Long x 2 Ft. Wide	\$180.00	\$240.00	
	RD4S	Skirted Fourth Side Additional Charge	\$49.25	\$65.75	
NON SKIRTED TABLES 30" HIGH					
	UD4	4 Ft. Long x 2 Ft. Wide	\$78.00	\$104.00	
	UD6	6 Ft. Long x 2 Ft. Wide	\$101.50	\$135.00	
	UD8	8 Ft. Long x 2 Ft. Wide	\$117.00	\$156.00	
NON SKIRTED TABLES 42" HIGH					
	RUD4	4 Ft. Long x 2 Ft. Wide	\$127.00	\$169.00	
	RUD6	6 Ft. Long x 2 Ft. Wide	\$165.00	\$220.00	
CUSTOM BOOTH DRAPING Colour Selection: <input type="checkbox"/> BLACK <input type="checkbox"/> BLUE <input type="checkbox"/> RED <input type="checkbox"/> SILVER <input type="checkbox"/> WHITE					
	D3	3 Ft. High (Per Linear Ft.)	\$14.75	\$19.50	
	D8	8 Ft. High (Per Linear Ft.)	\$20.25	\$27.00	

Terms & Conditions

- All orders received after the Discount Price Date will be processed at the Standard Price.
- Exhibitor is responsible for all items for the duration of the show.
- If a colour is not chosen, GES will choose a colour for you.
- Charges are for rental of equipment only. All items remain the property of GES.
- GES is not responsible for exhibit materials left in GEM rental exhibits or counter storage units.
- All claims or discrepancies must be settled at the GES Service Centre prior to show closing.
- No refunds/exchanges on cancelled skirted tables or custom booth draping once delivered.
- 50% refund on furnishings cancelled prior to show opening.

SUBTOTAL	
13% HST	
TOTAL	
HST #104060264RT0001	

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



CARPET AND UNDERPAD

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247
torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: Canada Sales Congress 2019	DISCOUNT PRICE DEADLINE DATE: May 1, 2019
EXHIBITOR INFORMATION	CREDIT CARD AUTHORIZATION
BOOTH #: _____	A "Credit Card Authorization" form MUST accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use. Orders for GES products and/or services will not be accepted without receipt of a completed "Credit Card Authorization" form.
COMPANY NAME: _____	
CONTACT NAME: _____	
PHONE: _____	

ALL ORDERS MUST BE PREPAID IN FULL (ORDERS CAN NOT BE PROCESSED UNTIL PAYMENT IS RECEIVED)

BOOTH CARPET - STANDARD SIZE

Note: Exhibitors ordering multiple pieces of carpet in this section may not receive the same dyelot.

QTY	Item #	DESCRIPTION	DISCOUNT PRICE	STANDARD PRICE	TOTAL
	C1010	10 Ft. X 10 Ft. Single Booth	\$260.00	\$346.50	
	C1020	10 Ft. X 20 Ft. Double Booth	\$442.00	\$589.00	

COLOUR SELECTION: ☐BLACK ☐BLUE ☐GREY ☐RED

BOOTH CARPET - CUSTOM SIZE (INCLUDING PLASTIC)

If your booth requires a size not listed above, please complete this section.

Item #	BOOTH SIZE: _____ Ft. x _____ Ft. = _____ Sq. Ft.	\$3.25/Sq. Ft.	\$4.35/Sq. Ft.	
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COLOUR SELECTION: ☐BLACK ☐BLUE ☐GREY ☐RED

UNDERPADDING PRICE PER SQUARE FOOT INSTALLED (100 SQ. FT. MIN.)

Item #	BOOTH SIZE: _____ Ft. x _____ Ft. = _____ Sq. Ft.	\$1.55/Sq. Ft.	\$2.05/Sq. Ft.	
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PROTECTIVE PLASTIC COVERING PRICE PER SQUARE FOOT INSTALLED (STANDARD SIZES ONLY)

Item #	BOOTH SIZE: _____ Ft. x _____ Ft. = _____ Sq. Ft.	\$0.75/Sq. Ft.	\$1.00/Sq. Ft.	
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PLEASE SELECT ONE FOR CUSTOM CARPET SIZES ONLY

IF ORDERING ELECTRICAL OR TELECOMMUNICATIONS SERVICES, WILL UNDER CARPET WIRING BE REQUIRED?

☐YES ☐NO

Terms & Conditions

- All orders received after the Discount Price Date will be processed at the Standard Price.
- Exhibitor is responsible for all items for the duration of the show.
- No refunds/exchanges on carpets once delivered.
- Charges are for rental of equipment only. All items remain the property of GES.
- All claims or discrepancies must be settled at the GES Service Centre prior to show closing.
- If a colour is not chosen, GES will choose a colour for you. *Carpet colour subject to availability.*

SUBTOTAL	
13% HST	
TOTAL	

HST #104060264RT0001

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



GES EXHIBIT ACCESSORIES

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247
torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: Canada Sales Congress 2019	DISCOUNT PRICE DEADLINE DATE: May 1, 2019
EXHIBITOR INFORMATION	CREDIT CARD AUTHORIZATION
BOOTH #: _____	<p>A "Credit Card Authorization" form MUST accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use.</p> <p>Orders for GES products and/or services will not be accepted without receipt of a completed "Credit Card Authorization" form.</p>
COMPANY NAME: _____	
CONTACT NAME: _____	
PHONE: _____	

ALL ORDERS MUST BE PREPAID IN FULL (ORDERS CAN NOT BE PROCESSED UNTIL PAYMENT IS RECEIVED)

QTY	ITEM #	DESCRIPTION	DISCOUNT PRICE	STANDARD PRICE	TOTAL
	PED001	Pedestal (White) 20"L x 20"W x 28"H	\$166.00	\$221.50	
	PED002	Pedestal (White) 20"L x 20"W x 36"H	\$173.50	\$231.50	
	GPML	Pedestal White 40"L X 40"W (Tops are 20" X 20") (Unit Heights - 16"- 28" & 28"- 40")	\$638.50	\$851.50	
	GSC	Storage Counter (White) 80"L X 20"W X 40"H	\$528.00	\$704.00	
	GCC	Curved Counter (White) 60"L X 20"W X 40"H	\$419.50	\$559.00	
	F99A	99A Showcase (White/Glass) 40"L X 20"W X 41"H	\$419.50	\$559.00	
	F99B	99B Showcase (White/Glass) 40"L X 20"W X 41"H	\$419.50	\$559.00	
	F99C	99C Showcase (White/Glass) 26"L X 26"W X 96"H	\$634.00	\$845.50	
	F99D	99D Showcase (White/Glass) 40"L X 20"W X 96"H	\$634.00	\$845.50	

QTY	ITEM #	DESCRIPTION	DISCOUNT PRICE	STANDARD PRICE	TOTAL
	GWF	Waterfall With Eight Hooks	\$52.00	\$69.25	
	GGP	Grid Panels - 38"W X 44"H White Panels (2" Squares)	\$173.50	\$231.50	
	GGR	Garment Rail 39"W	\$62.00	\$82.50	
	GFS	Shelves - Flat 37"L X 12"W	\$53.00	\$70.50	
	GAS	Shelves - Angled 37"L X 12"W	\$53.00	\$70.50	
	GSWP	Slatwall Panels - 37"W X 96"H Grey (Upgrade for standard panels)	\$147.00	\$196.00	

*Designed to fit GES Hardwall booths only.
Please Attach Diagram Of Booth Indicating Locations For Grid Panels And/Or Slatwall.
Grid Panels Cannot Be Installed In Corners.*

Terms & Conditions

- All items subject to availability.
- No refunds/exchanges once show move-in begins.
- All claims or discrepancies must be settled prior to show closing.
- Exhibitor is responsible for all items for the duration of the show.
- Charges are for rental of equipment. All items remain the property of GES.
- All orders received after the Discount Price Date will be processed at the Standard Price.

SUBTOTAL	
13% HST	
TOTAL	
	HST #104060264RT0001

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



PLANTS & FLORAL

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247
torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: **Canada Sales Congress 2019**

**DISCOUNT PRICE
DEADLINE DATE:**

May 1, 2019

EXHIBITOR INFORMATION

BOOTH #: _____

COMPANY NAME: _____

CONTACT NAME: _____

PHONE: _____

CREDIT CARD AUTHORIZATION

A "Credit Card Authorization" form **MUST** accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use.

Orders for GES products and/or services will **not** be accepted without receipt of a completed "Credit Card Authorization" form.

ALL ORDERS MUST BE PREPAID IN FULL (ORDERS CAN NOT BE PROCESSED UNTIL PAYMENT IS RECEIVED)

FLOOR AND TABLE PLANTS

QTY	Item #	Description	Discount Price	Standard Price	Total
	PFP25	2 ft. to 5 ft. Tall	\$99.75	\$133.00	
	PFP68	6 ft. to 8 ft. Tall	\$194.50	\$259.50	
	PFP910	9 ft. to 10 ft. Tall (Indoor Tree)	\$292.00	\$389.50	
	PBF	Boston Fern	\$73.25	\$97.50	
	PTP	Table Plant - 10"	\$73.25	\$97.50	
	PMUM	Mums	\$43.75	\$58.25	

FLOWER ARRANGEMENTS

	PFAS	Standard Fresh Flower Arrangement	\$144.00	\$192.00	
	PFAP	Premium Fresh Flower Arrangement	\$265.50	\$354.00	
	PFAE	Exotic Arrangement	\$183.00	\$244.00	

PLEASE NOTE: Prices for flowering plants may change depending on type of flowers requested. Please list below the types of flowers you require along with any specific instructions and our Exhibitor Service Department will check on availability and price:

Terms & Conditions

- Orders received after the Discount Price Date will be processed at the Standard Price.
- Exhibitor is responsible for all items for the duration of the show.
- No refunds, exchanges or cancellations on site.
- Charges are for rental of equipment only. All items remain the property of GES.
- All claims or discrepancies must be settled at the GES Service Centre prior to show closing.

SUBTOTAL
13% HST
TOTAL

HST #104060264RT0001

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



LABOUR INSTALLATION AND DISMANTLING

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247
torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: **Canada Sales Congress 2019**

EXHIBITOR INFORMATION

BOOTH #: _____

COMPANY NAME: _____

CONTACT NAME: _____

PHONE: _____

CREDIT CARD AUTHORIZATION

A "Credit Card Authorization" form **MUST** accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use.

Orders for GES products and/or services will **not** be accepted without receipt of a completed "Credit Card Authorization" form.

EXHIBITOR MUST REPORT TO GES SERVICE CENTRE TO RECEIVE THEIR LABOUR

LABOUR RATES ARE CHARGED PER PERSON AT A **MINIMUM CHARGE OF ONE HOUR**. LABOUR OVER ONE HOUR IS CHARGED IN 1/2 HOUR INCREMENTS.
(A 30% SURCHARGE WILL BE APPLIED TO ON-SITE ORDERS)

LABOUR INSTALLATION AND DISMANTLING

Item #	Item #	DESCRIPTION	PER HOUR
LINREG	LOREG	Straight Time Monday-Friday 8:00am - 4:00pm	\$125.00
LINOT	LOOT	Over Time Monday-Friday 4:00pm - 6:00pm, Saturday & Sunday 8:00am - 4:00pm	\$188.50
LINDT	LODT	Double Time Monday-Friday After 6:00pm, Saturday & Sunday After 4:00pm, All Holiday Hours	\$244.50

INSTALLATION

Set Up Drawings or Photos Attached: ☐yes ☐no

Carrier: _____ Delivery Date/Time: _____ AM PM
Day / Date/ Month / Year

SUPERVISION

☐By Exhibitor (Provide Name of Rep): _____ ☐By GES **30% surcharge applies**
(Exhibitor **MUST** be Present to Supervise) (Exhibitor does **NOT** have to be present)

DATE/TIME LABOUR REQUIRED: _____ AM PM
Day / Date/ Month / Year

NUMBER OF PEOPLE REQUIRED _____ X HOURS PER PERSON _____ = TOTAL EST. HRS. _____

DISMANTLING

Carrier: _____ Delivery Date/Time: _____ AM PM
Day / Date/ Month / Year

SUPERVISION

☐By Exhibitor (Provide Name of Rep): _____ ☐By GES **30% surcharge applies**
(Exhibitor **MUST** be Present to Supervise) (Exhibitor does **NOT** have to be present)

DATE/TIME LABOUR REQUIRED: _____ AM PM
Day / Date/ Month / Year

NUMBER OF PEOPLE REQUIRED _____ X HOURS PER PERSON _____ = TOTAL EST. HRS. _____

Terms & Conditions

- When Exhibitor is supervising labour the Exhibitor must check labour in and out at the GES Service Centre.
- We reserve the right to change labourers and/or rates as shifts change.
- All claims or discrepancies must be settled within one week of show closing.
- Uncancelled labour will be charged a minimum fee of 1 hour per person.
- GES Limits of Liability apply.

EST. SUBTOTAL
13% HST
EST. TOTAL

HST #104060264RT0001

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247 www.ges.com/ca

IMPORTANT – PLEASE READ CAREFULLY

MATERIAL HANDLING SERVICE INFORMATION

Exhibitors are permitted to receive and unload their own shipment(s) providing a representative of their company is present to receive the shipment(s) at the time of delivery, and they are able to unload their shipment(s) without the use of a forklift.

If unable to meet these requirements, GES has been appointed by Show Management to perform these services for Canada Sales Congress 2019 at the expense of the exhibitor.

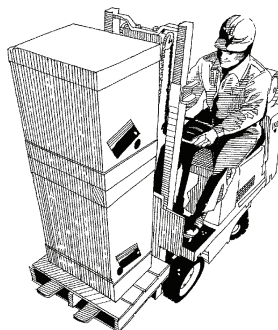
Material Handling services are billed per each shipment received, per each forklift used, based on a 1 hour minimum charge (including move in and move out).

Please note: billing is based on Straight Time, Over Time or Double Time depending on the date and time the shipment(s) are received.

Material Handling Service Includes

- UNLOADING OF YOUR CARRIER & DELIVERY TO YOUR BOOTH
- REMOVING OF EMPTY CONTAINERS/CRATES/SKIDS FROM BOOTH TO STORAGE
- RETURNING OF EMPTY CONTAINERS/CRATES/SKIDS TO BOOTH AFTER SHOW
- RETURN OF YOUR CONTAINERS/CRATES/SKIDS TO THE LOADING DOCK
- RELOADING OF SHIPMENT(S) FROM DOCK TO CARRIER

If this additional service is required please fill out the **Material Handling Order Form included in this kit.**



**MATERIAL HANDLING - HOURLY**

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247
torontoexhibitorservices@ges.com www.ges.com/ca

SHOW: **Canada Sales Congress 2019**

EXHIBITOR INFORMATION

BOOTH #: _____

COMPANY NAME: _____

CONTACT NAME: _____

PHONE: _____

CREDIT CARD AUTHORIZATION

A "Credit Card Authorization" form **MUST** accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use.

Orders for GES products and/or services will **not** be accepted without receipt of a completed "Credit Card Authorization" form.

CREDIT CARD AUTHORIZATION (ABOVE) MUST BE COMPLETED AS METHOD OF PAYMENT FOR THIS SERVICE

MATERIAL HANDLING SERVICE WILL BE AVAILABLE TO ASSIST EXHIBITORS WITH IN AND OUT HANDLING OF EXHIBITOR MATERIALS AT A **MINIMUM CHARGE OF ONE HOUR** PER SHIPMENT **PER FORKLIFT DRIVER**. SERVICES OVER 1 HOUR WILL BE CHARGED IN 1/2 HOUR INCREMENTS. (INCLUDES MOVE-IN AND MOVE-OUT).

THIS SERVICE IS NOT PAID FOR BY SHOW MANAGEMENT

All Rates Include Forklift Driver

MATERIAL HANDLING HOURLY

Item #	Item #	DESCRIPTION	PER HOUR
MHIRF	MHORF	Straight Time Monday-Friday 8:00am - 4:00pm	\$263.50
MHIOTF	MHOOTF	Over Time Monday-Friday 4:00pm - 6:00pm. Saturday & Sunday 8:00am - 4:00pm	\$317.00
MHIDTF	MHODTF	Double Time Monday-Friday After 6:00pm, Saturday & Sunday After 4:00pm, All Holiday Hours	\$376.00

A 30% SURCHARGE WILL APPLY TO THE FOLLOWING:

- Shipments that are uncrated, stacked, pad-wrapped or contain loose pieces.
- Material Handling orders placed on-site.

PLEASE COMPLETE THE FOLLOWING:

Goods are scheduled for delivery to: ☐ Show Site ☐ Advance Warehouse

Date goods are scheduled to arrive: _____ Total Weight: _____ lbs. _____ kg.
Month/Day

Carrier Name: _____ Number of Pieces: _____

Terms & Conditions

- Collect shipments will not be accepted.
- GES is not responsible for concealed damage, damage to loose or inadequately packed shipments or loss of merchandise after delivery to booth.
- It is the exhibitor's responsibility to secure and maintain loss & damage insurance coverage for their exhibit properties.
- All claims or discrepancies must be settled at the GES Service Centre prior to show closing.
- GES Limits of Liability & Responsibility apply to this service.

SUBTOTAL	
13% HST	
TOTAL	
HST #104060264RT0001	

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date

DIRECT TO SHOW SITE SHIPPING LABEL

Canada Sales Congress 2019

EXHIBIT SHIPMENT FOR DIRECT TO SHOWSITE

SHIPPER: _____
(Name of Company where shipment originates.)

TO: _____
(Name of your exhibiting Company at the show.)

BOOTH NUMBER: _____
(Your booth number at the show.)

C/O: GES / Canada Sales Congress 2019
 Beanfield Centre
 105 Princes' Boulevard
 Toronto, Ontario, Canada
 M6K 3C3

CARRIER: _____
(Name of your Transportation Company)

NUMBER **OF** **PIECES**

DIRECT SHIPMENTS TO SHOWSITE TO ARRIVE ON:

Tuesday, May 21, 2019 1:00pm - 8:00pm



LIMITS OF LIABILITY & RESPONSIBILITY

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247 www.ges.com/ca

1. GES CANADA Exposition Services herein known as GES and its subcontractors shall not be responsible for damage to uncrated materials; materials improperly packed, glass breakage or concealed damage.

2. Relative to inbound shipments, there may be a lapse of time between the delivery of shipment(s) to the booth by GES or its subcontractors and the arrival of the Exhibitor's representative at the booth. Similarly, relative to outgoing shipment(s), it is possible that there will be a lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier. It is understood that during such times the shipment(s) will be left in the booth unattended.

Therefore, it is agreed that GES and its subcontractors are not responsible for the loss or disappearance of Exhibitor's materials after the same have been delivered to Exhibitor's booth, nor are GES and its subcontractors responsible for Exhibitor's materials before they are picked up from the Exhibitor's booth for loading after the show. Consequently, all bills of lading covering outgoing shipment(s) submitted to GES or its subcontractors by Exhibitor will be checked at the time of pick-up from the booth and corrected where discrepancies exist.

3. GES and its subcontractors shall not be held liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance notice has been given to GES in time to obtain the proper equipment.

4. GES and its subcontractors shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppages of any kind.

5. GES and its subcontractors shall not be responsible for ordinary wear and tear in handling of equipment, nor for loss or damage due to fire, theft, windstorm, water, vandalism, acts of God, mysterious disappearance or other causes beyond their control.

6. It is understood that GES and its subcontractors are not insurers. Insurance, if any, shall be obtained by the Exhibitor. Amounts payable to GES hereunder are based on the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor's property. It is further understood and agreed that GES and its subcontractors do not provide for full liability should loss or damage occur. It is agreed that if GES or its subcontractors should be found liable for loss or damage to Exhibitor's equipment, the liability shall be limited to the specific article that was physically lost or damaged. Such liability shall be limited to a sum equal to \$0.30 per pound per article, with a maximum liability of \$50.00 per item or \$1,000.00 per shipment, whichever is less, as agreed upon damages and exclusive remedy. Provisions of this paragraph shall apply if loss or damage, regardless of cause or origin, results directly or indirectly to property through performance services to

Exhibitor's or from negligence, active or otherwise, by GES, its subcontractors or their employees.

7. GES and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to Exhibitor's materials which may make it impossible or impracticable to exhibit same.

8. Claims for loss or damage must be submitted to GES by the close of the show. No suit or action shall be brought against GES or its subcontractors more than one year after the cause of action.

9. The Exhibitor agrees, in connection with the receipt, handling, temporary storage and reloading of its materials, that GES and its subcontractors will provide these services as Exhibitor's agent and not as bailee or shipper. If any employee of GES or its subcontractors shall sign a delivery receipt, bill of lading or other document, we agree that GES or its subcontractor will do so as the Exhibitor's agent, and the Exhibitor accepts the responsibility thereof.

10. GES and its subcontractors shall not be liable for shipments received without receipts, freight bills or specified unit counts on receipts or freight bills, such as a courier or van lines. Such shipments will be delivered to booth without guarantee of piece count or condition.

11. Empty container labels will be available at the GES Service Centre. Affixing the labels is the sole responsibility of the Exhibitor or its representative. It is understood that these labels are used for EMPTY STORAGE ONLY, and GES and its subcontractors assume no responsibility for loss or damage to contents while containers are in storage or for mislabelled containers.

12. In order to expedite removal of materials from the show site, GES shall have the authority to change designated carriers, if such carriers do not pick up on time. Where no disposition is made by the Exhibitor, materials will be taken to a warehouse to await Exhibitor's shipping instructions, and the Exhibitor agrees to be responsible for payment of charges relating to such handling at the warehouse. GES assumes no liability as a result of such re-routing or handling.

13. The Exhibitor agrees, in the event of a dispute with GES or its subcontractors relative to any loss or damage to any of your materials or equipment, that the Exhibitor will not withhold payment in any amount due to GES for material handling services or any other services provided by GES or its subcontractors as an offset against the amount of the alleged loss or damage. Instead, the Exhibitor agrees to pay GES prior to the close of the show for all such charges and further agrees that any claim the Exhibitor may have against GES or its subcontractors shall be pursued independently by the Exhibitor as a completely separate transaction to be resolved on its own merits.

The consignment or delivery of a shipment to GES or its subcontractors by an Exhibitor or by any shipper on behalf of the Exhibitor shall be construed as an acceptance by such Exhibitor (and/or other shipper) of the terms and conditions set forth in Sections 1 through 13 above.

Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that Exhibitors arrange all risk coverage. This can usually be done by riders to existing policies. Contact your insurance representative. Be sure your liability insurance is in effect during transit and return of your materials, during storage and at show site.