

**What is material handling?**

Material Handling is the unloading of your exhibit materials, delivery to your booth, handling of empty containers to and from storage, and removal of your materials from your booth for reloading onto your outbound carrier. This is not to be confused with the cost to transport your exhibit material to and from the event.

**What types of material handling do you offer?**

Depending on the show and facility, we can provide:

**Advanced Show Storage**

*(you schedule your carrier to ship to our warehouse ahead of time and we bring your shipment to showsite and deliver it to your booth prior to your arrival)*

**Direct to Showsite**

*(you schedule your carrier to deliver directly to the showsite and we handle the unloading of your carrier and deliver your shipment to your booth)*

**Post Show Storage**

*(we bring your shipment from showsite back to our warehouse where you can schedule your carrier to come pick it up)*

**Advanced Show Storage**

**Benefits of Advance Shipping to the GES Warehouse**

- Storage of materials for up to 30 days prior to your show.
- Delivery of shipments to your booth by 8:00 AM on your first day of move-in (schedule permitting).
- Some convention centres and hotels do not have facilities for receiving or storing freight.
- Saves valuable set-up time.

**How to ship in Advance to the GES Warehouse**

- Contact your shipper of choice to schedule the shipment.
- Complete the Advanced show storage material handling order form.
- Remove all old shipping and empty storage labels.
- Fill out and attach enclosed Advance Shipping Labels.
- All shipments must have a bill of lading or delivery slip showing the number of pieces, weight, and type of merchandise.
- Take the time to ensure that your display and products are packed neatly and securely.
- Do not ship uncrated materials to the warehouse.

**Direct to Showsite Shipping**

**How to Ship to Exhibit Site**

- Consign all shipments c/o GES.
- Remove all old shipping and empty storage labels.
- Fill out and attach enclosed Direct Shipping labels.
- All shipments must have a bill of lading or delivery slip showing the number of pieces, weight, and type of merchandise.
- Take the time to ensure that your display and products are packed neatly and securely.
- If you are shipping your carpet and/or lighting trusses, make sure it is loaded last so it can be unloaded first.

**Post Show Storage**

**Benefits of Post Show Shipping to the GES Warehouse**

- Storage of materials for up to 3 business days after show close date.
- Scheduling carriers to pick up on a weekend or late night show tear out can be difficult
- Some convention centres and hotels do not have facilities for storing freight if it can't be picked up that night.
- Peace of mind knowing your shipment has been collected.
- Avoid forced freight charges.

### **Freight Carriers**

Select a carrier with experience in handling exhibition materials. Make sure to give your carrier explicit information as to where and when to check-in. Delivery and pick up times are often out of the range of "normal" deliver hours, make sure your carrier is committed to meeting your target dates and times. While making shipping plans to the Show, also plan for the return shipment.

### **Tracking Shipments**

Confirm your delivery date and time with your carrier, and have all pertinent shipping information in the hands of your representative at showsite. You may also want to review the return of your goods prior to end of the show.

### **Estimating Material Handling Charges**

Handling charges are based on the weight of the freight. Shipments are billed by the hundred weight and rounded up to the nearest hundred. Minimum per shipment may apply, see enclosed Material Handling Order Form for details. Please prepay all shipping charges - GES cannot accept or be responsible for collect shipments. Crated and uncrated shipments must be separated and clearly identified on your bill of lading.

- **Crated** - Material that is skidded, or is any type of shipping container that can be unloaded at the dock with no additional handling required.
- **Uncrated** - Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- **Special Handling** - Defined as shipments that are loaded by cubic space and/or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading, and designated piece loading or stacked shipments. Also included are mixed shipments and shipments without proper delivery receipts.
- **Overtime Surcharges** - Shows that move-in or move-out on weekends or late in the day may be subject to overtime surcharges. See enclosed Material Handling Order Form for details.
- **Late Surcharges** - A surcharge may apply if advance freight is received after the published deadline date for shipments to arrive at the warehouse. See enclosed Material Handling Order Form for details.

### **Storing Empty Containers**

Properly labeled empty shipping cartons will be picked up, stored and returned after the show. Labels are available at the **GES Service centre** or from your GES Service Executive and are for empty storage only. Depending on the size of the show, it can take from one (1) to four (4) hours to return empty crates. Do not store any items in crates marked empty.

### **Outgoing Shipments**

An OMHF (Outbound Material Handling Form / Bill of Lading) must accompany all outgoing shipments. Shipping information, outbound forms and labels will be available at the **GES Service centre**. Exhibitors selecting non-official carriers will need to make their own arrangements for pickup. Make sure that someone from your company will be on-site to oversee the outbound shipment of your display and product.

### **Machinery Labour and Equipment**

Labour and equipment for uncrating, unskidding, positioning, leveling, dismantling, re-crating, and re-skidding machinery and/or equipment must be ordered separately. Place your order for this using the In-Booth Forklift and Labour Order Form. If your material requires specialized rigging equipment, please notify us promptly so that we can make arrangements. When possible supply your own rigging equipment with shipments and pre-rig your material

### **Insurance**

All of your goods should be insured by your own insurance policy. Although we do our best to handle your goods as our own, there are many variables in shipping and handling that can affect your exhibit and products. GES has published GES Terms & Conditions of Contract that are in your exhibitor service manual. Please read them carefully. It is recommended that your goods be insured.

### **Customs & Brokerage Fees**

GES is not responsible for the brokerage fees, duty or GST resulting from exhibitor materials entering Canada from another country. GES is not responsible for any delays in delivery of exhibitor materials to show site or the advance warehouse due to Canada Customs inspections or delays resulting from insufficient or improper documentation for shipments entering Canada from another country.



#1 - 1030 Kearns Crescent, RM of Sherwood, SK S4K 0A1 Phone: 306.347.8280 Fax: 306.569.7484 regina@ges.com

# MATERIAL HANDLING ORDER FORM

<b>SHOW DATE:</b>	<b>Canada's Farm Show 2019</b> <b>June 19-21, 2019</b>	<b>DISCOUNT PRICE</b>	Friday, June 7, 2019
	<b>EXHIBITOR INFORMATION</b>	<b>CREDIT CARD AUTHORIZATION</b>	

**BOOTH #:** \_\_\_\_\_

**COMPANY:** \_\_\_\_\_

**STREET:** \_\_\_\_\_

**CITY:** \_\_\_\_\_ **PROV/STATE:** \_\_\_\_\_ **CODE:** \_\_\_\_\_

**EMAIL:** \_\_\_\_\_

**PHONE:** \_\_\_\_\_ **FAX:** \_\_\_\_\_

**CONTACT NAME:** \_\_\_\_\_

**NO ORDER WILL BE CONSIDERED FINAL UNTIL CREDIT CARD AUTHORIZATION FORM IS COMPLETED AND SUBMITTED WITH THIS FORM**

**A 40% SURCHARGE WILL APPLY TO ALL ORDERS PLACED AFTER THE DEADLINE DATE**

**CREDIT CARD AUTHORIZATION (ABOVE) MUST BE COMPLETED AS METHOD OF PAYMENT FOR THIS SERVICE**

**ADVANCE SHIPMENT(S) TO WAREHOUSE:**

- Shipment(s) must be received by: Friday, June 14, 2019
- Estimated Weight of Shipment(s) - Rounded up to the nearest 100 lbs: \_\_\_\_\_ **POUNDS**
- Advance Warehouse Rate: **\$69.00** per 100 lbs. (200lb min. charge)
- Shipment(s) may arrive on or after: \_\_\_\_\_

**POST SHOW STORAGE SERVICE:**

- Special unloading requirements, such as ground and / or side door unloading, constricted or stacked unloading, shipments that need to be broken down.
- All Direct and Advance Shipments without certified weight ticket or proven inaccurate weight ticket.
- Shipments arriving outside of target dates.
- Services ordered after the deadline date.

**PLEASE COMPLETE THE FOLLOWING:**

**Carrier Name:** \_\_\_\_\_ **Number of Pieces:** \_\_\_\_\_ **Total Weight:** \_\_\_\_\_

**Important: Access to facilities varies from venue to venue, please contact GES to ensure your shipment does not exceed the maximum weight and dimensions.**

**Dimensions of pieces:** \_\_\_\_\_

**Date goods are scheduled to arrive:** \_\_\_\_\_ **Goods are scheduled for delivery to:**  Show Site  Warehouse

**TERMS AND CONDITIONS**

- COLLECT SHIPMENTS WILL NOT BE ACCEPTED.
- GES IS NOT RESPONSIBLE FOR CONCEALED DAMAGE, DAMAGE TO LOOSE OR INADEQUATELY PACKED SHIPMENTS OR LOSS OF MERCHANDISE AFTER DELIVERY TO BOOTH
- IT IS THE EXHIBITORS RESPONSIBILITY TO SECURE AND MAINTAIN LOSS & DAMAGE INSURANCE COVERAGE FOR THEIR EXHIBIT PROPERTIES.
- ALL CLAIMS OR DISCREPANCIES MUST BE SETTLED AT THE GES SERVICE CENTRE PRIOR TO SHOW CLOSING
- GES LIMITS OF LIABILITY & RESPONSIBILITY APPLY TO THIS SERVICE.

**I HAVE READ AND UNDERSTAND THE TERMS & CONDITIONS OF MY AGREEMENT WITH GES.**

<b>SUBTOTAL</b>	
<b>GST 5%</b>	
<b>PST 6%</b>	
<b>TOTAL</b>	
<b>INCLUDE TOTAL FROM THIS PAGE ON ORDER CHECKLIST SHEET</b>	

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
DATE

# ADVANCE WAREHOUSE SHIPPING LABEL

Canada's Farm Show 2019

FACILITY:

Evraz Place

**EXHIBIT SHIPMENT FOR ADVANCE WAREHOUSE**

**SHIPPER:**

\_\_\_\_\_  
(NAME OF COMPANY WHERE SHIPMENT ORIGINATES)

**TO:**

\_\_\_\_\_  
(NAME OF EXHIBITING COMPANY AT THE SHOW.)

**BOOTH #**

\_\_\_\_\_  
( BOOTH NUMBER AT THE SHOW.)

**ADVANCE  
WAREHOUSE  
ADDRESS**

Global Experience Specialists  
#1-1030 Kearns Crescent  
RM of Sherwood, SK  
S4K 0A1

**CARRIER:**

\_\_\_\_\_  
(NAME OF TRANSPORTATION COMPANY)

**NUMBER**  **OF**  **PIECES**

**ADVANCE WAREHOUSE SHIPMENTS SHOULD ARRIVE BEFORE:**

**Post Show Storage Order form**

1-1030 Kearns Cres RM of Sherwood, SK S4K 0A1 Phone: 306-347-8280 Fax: 306-569-7484 www.gesexpo.ca regina@ges.com

**POST SHOW STORAGE SHIPMENTS**

**Exhibitor must call for pick up!!**

**MATERIAL HANDLING CONTRACTOR:**

**GES CANADA EXPOSITION SERVICE (CANADA) LTD.**  
 1-1030 KEARNS CRES  
 RM of SHERWOOD, SK S4K 0A1  
 (306) 347-8280

The rate for this service includes removal of goods from the show floor and storage for up to three (3) days upon which time GES CANADA reserves the right to ship out your shipment "collect": via a carrier of our choice:

26-Jun-19

**\$69.00 per 100 lbs - crated / \$138.00 minimum**

**Shipments must be picked up on June 26, 2019 or before:**

Address Label	
Ship To:	_____
Address:	_____
	_____
City:	_____
Prov/State	_____
Country	_____
Postal Code:	_____
Phone	_____
Contact Name:	_____

**Please refer to the shipping labels in this manual.**

GES CANADA shall not be responsible for damage to uncrated materials, improperly packed materials, concealed damage, loss or theft of exhibitor materials prior to GES staff collecting goods from the booth during move out. **Claims must be filed before the close of show.**

If your designated carriers do not pick up or make destination delivery of your shipment on time, neither show management nor contractor will be liable for any resulting delays.

**CALCULATION OF MATERIAL HANDLING CHARGES**

We understand that your calculation is only an estimate. Invoicing will be done from the actual weight. Adjustments will be made accordingly.

Carrier:	Account #:	Total Pieces:
Total Weight (200 lbs minimum per shipment):	/ 100	x \$69.00 = \$

**Payment & Credit Card Charge Authorization Form MUST Accompany this Form**

<b>I AGREE IN PLACING THIS ORDER THAT I HAVE READ AND ACCEPTED GES PAYMENT POLICY AND GES CANADA TERMS &amp; CONDITIONS OF CONTRACT.</b>	<b>TOTAL ESTIMATED CHARGES:</b>	\$
	<b>5% GST:</b>	\$
	<b>6% PST:</b>	\$
	<b>PAYMENT ENCLOSED:</b>	\$

COMPANY NAME \_\_\_\_\_ EMAIL ADDRESS \_\_\_\_\_ BOOTH # \_\_\_\_\_

AUTHORIZED SIGNATURE \_\_\_\_\_ AUTHORIZED CONTACT \_\_\_\_\_ DATE \_\_\_\_\_

**X**



1. GES CANADA Exposition Services herein known as GES and its subcontractors shall not be responsible for damage to uncrated materials; materials improperly packed, glass breakage or concealed damage.

2. Relative to inbound shipments, there may be a lapse of time between the delivery of shipment(s) to the booth by GES or its subcontractors and the arrival of the Exhibitor's representative at the booth. Similarly, relative to outgoing shipment(s), it is possible that there will be a lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier. It is understood that during such times the shipment(s) will be left in the booth unattended.

Therefore, it is agreed that GES and its subcontractors are not responsible for the loss or disappearance of Exhibitor's materials after the same have been delivered to Exhibitor's booth, nor are GES and its subcontractors responsible for Exhibitor's materials before they are picked up from the Exhibitor's booth for loading after the show. Consequently, all bills of lading covering outgoing shipment(s) submitted to GES or its subcontractors by Exhibitor will be checked at the time of pick-up from the booth and corrected where discrepancies exist.

3. GES and its subcontractors shall not be held liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance notice has been given to GES in time to obtain the proper equipment.

4. GES and its subcontractors shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppages of any kind.

5. GES and its subcontractors shall not be responsible for ordinary wear and tear in handling of equipment, nor for loss or damage due to fire, theft, windstorm, water, vandalism, acts of God, mysterious disappearance or other causes beyond their control.

6. It is understood that GES and its subcontractors are not insurers. Insurance, if any, shall be obtained by the Exhibitor. Amounts payable to GES hereunder are based on the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor's property. It is further understood and agreed that GES and its subcontractors do not provide for full liability should loss or damage occur. It is agreed that if GES or its subcontractors should be found liable for loss or damage to Exhibitor's equipment, the liability shall be limited to the specific article that was physically lost or damaged. Such liability shall be limited to a sum equal to \$0.30 per pound per article, with a maximum liability of \$50.00 per item or \$1,000.00 per shipment, whichever is less, as agreed upon damages and exclusive remedy. Provisions of this paragraph shall apply if loss or damage, regardless of cause or origin, results directly or indirectly to property through performance services to

Exhibitor's or from negligence, active or otherwise, by GES, its subcontractors or their employees.

7. GES and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to Exhibitor's materials which may make it impossible or impracticable to exhibit same.

8. Claims for loss or damage must be submitted to GES by the close of the show. No suit or action shall be brought against GES or its subcontractors more than one year after the cause of action.

9. The Exhibitor agrees, in connection with the receipt, handling, temporary storage and reloading of its materials, that GES and its subcontractors will provide these services as Exhibitor's agent and not as bailee or shipper. If any employee of GES or its subcontractors shall sign a delivery receipt, bill of lading or other document, we agree that GES or its subcontractor will do so as the Exhibitor's agent, and the Exhibitor accepts the responsibility thereof.

10. GES and its subcontractors shall not be liable for shipments received without receipts, freight bills or specified unit counts on receipts or freight bills, such as a courier or van lines. Such shipments will be delivered to booth without guarantee of piece count or condition.

11. Empty container labels will be available at the GES Service Centre. Affixing the labels is the sole responsibility of the Exhibitor or its representative. It is understood that these labels are used for EMPTY STORAGE ONLY, and GES and its subcontractors assume no responsibility for loss or damage to contents while containers are in storage or for mislabelled containers.

12. In order to expedite removal of materials from the show site, GES shall have the authority to change designated carriers, if such carriers do not pick up on time. Where no disposition is made by the Exhibitor, materials will be taken to a warehouse to await Exhibitor's shipping instructions, and the Exhibitor agrees to be responsible for payment of charges relating to such handling at the warehouse. GES assumes no liability as a result of such re-routing or handling.

13. The Exhibitor agrees, in the event of a dispute with GES or its subcontractors relative to any loss or damage to any of your materials or equipment, that the Exhibitor will not withhold payment in any amount due to GES for material handling services or any other services provided by GES or its subcontractors as an offset against the amount of the alleged loss or damage. Instead, the Exhibitor agrees to pay GES prior to the close of the show for all such charges and further agrees that any claim the Exhibitor may have against GES or its subcontractors shall be pursued independently by the Exhibitor as a completely separate transaction to be resolved on its own merits.

The consignment or delivery of a shipment to GES or its subcontractors by an Exhibitor or by any shipper on behalf of the Exhibitor shall be construed as an acceptance by such Exhibitor (and/or other shipper) of the terms and conditions set forth in Sections 1 through 13 above.

**Be sure your materials are insured** from the time they leave your firm until they are returned after the show. It is suggested that Exhibitors arrange all risk coverage. This can usually be done by riders to existing policies. Contact your insurance representative. Be sure your liability insurance is in effect during transit and return of your materials, during storage and at show site.